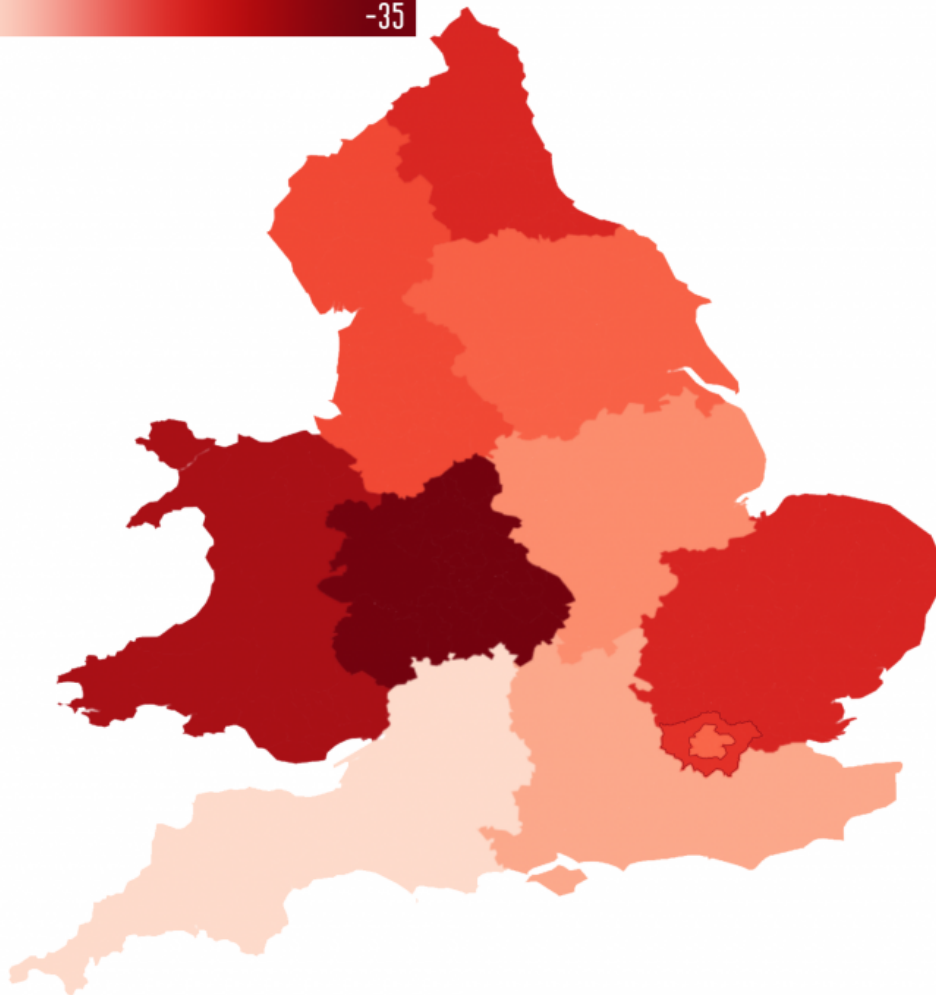


CONFIDENCE:

SCORED +100 TO -100 AND GROUPED INTO REGIONS

RESULTS: QUARTER 2, 2019

-25 -35



ARE YOU MORE OR LESS CONFIDENT ABOUT ACHIEVING YOUR GOALS NOW COMPARED TO HOW YOU FELT IN THE LAST QUARTER?

∨ 13.0% MUCH LESS CONFIDENT

∨ 38.6% LESS CONFIDENT

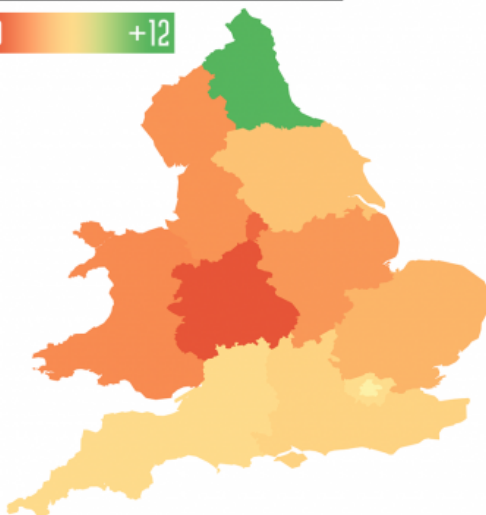
— 44.1% NO CHANGE

∧ 3.6% MORE CONFIDENT

∧ 0.7% MUCH MORE CONFIDENT

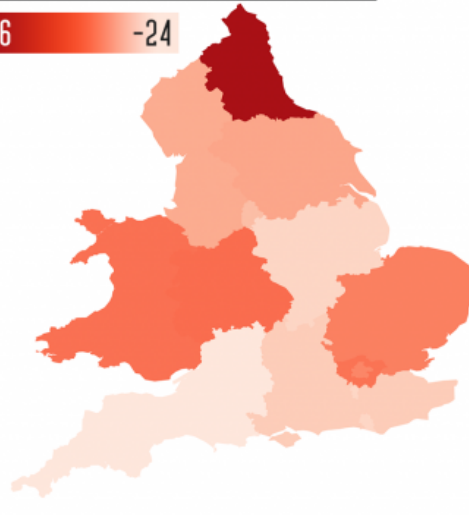
CHANGE IN SCORE: QTR.1 - QTR.2

-10 +12



WEIGHTED AVERAGE: QTR.1 - QTR.2

-36 -24



SOUTH EAST
EAST MIDLANDS
SOUTH WEST

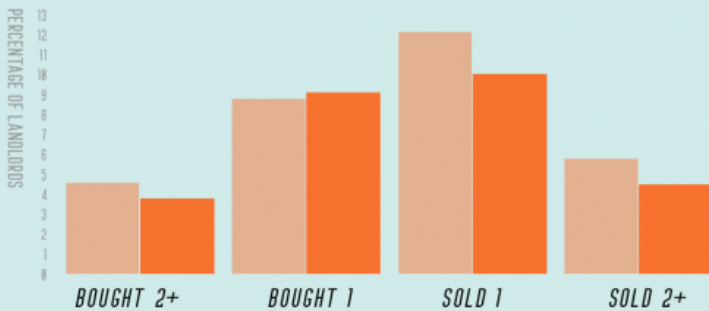
MOST CONFIDENT REGIONS

LEAST CONFIDENT REGIONS

NORTH EAST
WEST MIDLANDS
WALES

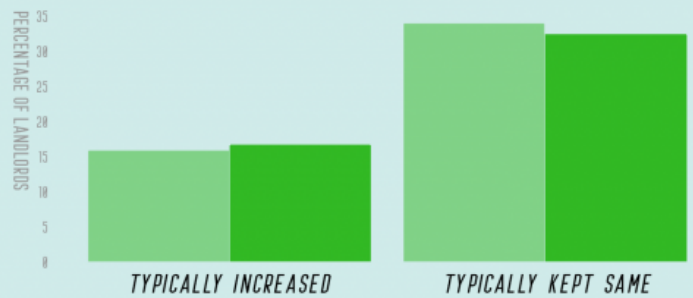
PORTFOLIO DECISIONS: BUYING AND SELLING

QUARTER ONE QUARTER TWO

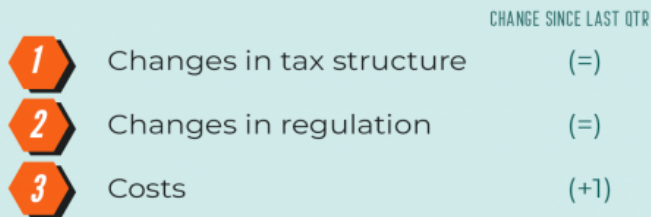


RENT DECISIONS: INCREASING AND DECREASING

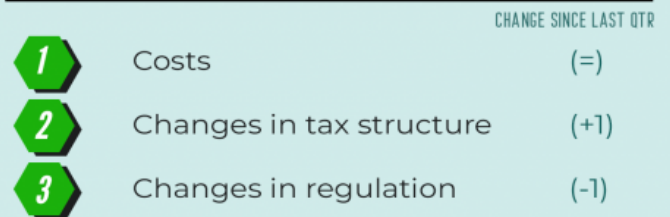
QUARTER ONE QUARTER TWO



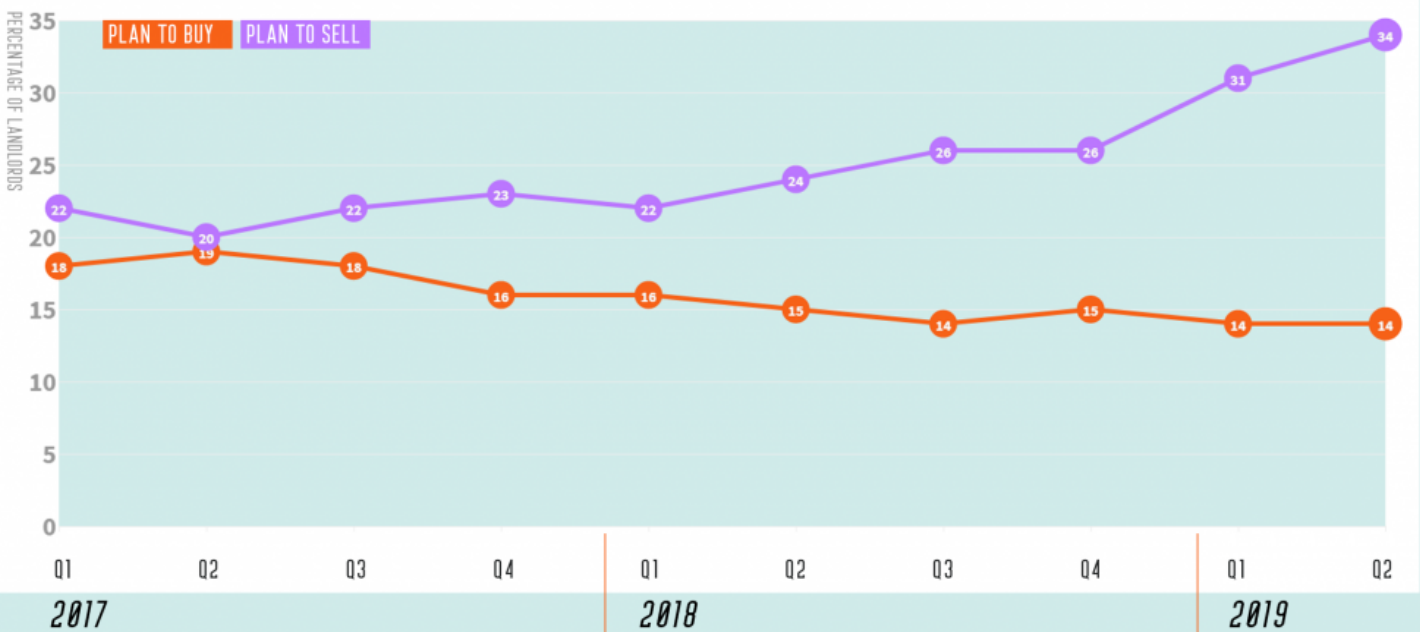
TOP 3 REASONS TO ADJUST PORTFOLIO



TOP 3 REASONS TO ADJUST RENT



PLANS FOR THE NEXT 12 MONTHS



FOR A MORE DETAILED COMMENTARY ON THIS PUBLICATION VISIT RESEARCH.RLA.ORG.UK/LCINDEX